



HOSPICE analytics

Presents:

Physician Reports

InfoMAX Physician Reports use the most current Medicare 100% Standard Analytic Files (“claims data”) to detail physicians and patients across hospice, hospitals, home health agencies, skilled nursing facilities, and outpatient settings!

Gain the Knowledge TODAY!
Hospice Essential Physician Report Subscription!
 1 to 5 Hrs FREE Consultation with Purchase

Offers instant user-friendly detailed information on every physician seeing Medicare beneficiaries within one year prior to hospice admission!

Experience a LIVE demonstration for yourself!

Go to www.HospiceAnalytics.com/InfoMAX • Explore the Demo or Watch the Videos!

Answer Your Questions!

- Which physicians see patients prior to hospice admission – *and how many?*
- Patient metrics based on each physician – discharge status, length of stay, diagnosis, and level of care!
- Which hospices serve patients from each physician – *and how many?*
- Understand which physicians (including provider systems) send patients to your hospice – and to your competitors!

1 Physician & Practice Information						2 Hospice Information (total)					3 Hospice Information (specific)									
Medicare Contact Information						Medicare Providers					Aggregated Hospice Totals					Totals by Specific Hospice Provider				
NPI Number	First Name	Last Name	Suffix	Credentials	MD Specialty 1	State	Claim From	Hospice Provider	Hospice City	Hospice County	Hospice State	Hospice or Prior Physician	Unduplicated Beneficiaries Seen Prior to Hospice Admit	Total Hospice Admissions	Total Unduplicated Beneficiaries Admitted x Hospice	Total Admissions x Hospice	Hospice Mean LOS	Admissions Revenue x Hospice	Admissions Revenue x Beneficiary	
1982866160	ARDITH	CROWE		APN-C	Adult Health	CO	PIKES PEAK HOSPICE AND	PIKES PEAK HOSPICE AND	COLORADO S	El Paso Count	CO	Hospice	182	182	181	181	8.00	\$704,557	\$3,892	
1396753943	LESLIE	MCLEAN		MD	Family Medicine	CO	MEDALLION POST ACUTE R	PIKES PEAK HOSPICE AND	COLORADO S	El Paso Count	CO	Hospice	175	176	*	*	40.00	\$14,608	\$7,304	
1396753943	LESLIE	MCLEAN		MD	Family Medicine	CO	PIKES PEAK HOSPICE AND	COMPASSUS GREATER CC	COLORADO S	El Paso Count	CO	Prior	175	176	*	*	53.00	\$7,362	\$7,362	
1528013000	LORA	SHIRAR		MD	Family Medicine	CO	BROOKDALE HOSPICE COL	BROOKDALE HOSPICE COL	COLORADO S	El Paso Count	CO	Hospice	108	112	37	40	119.00	\$656,766	\$17,750	

Still have questions? Call Cordt Kassner, PhD – CEO of Hospice Analytics, directly at 719.209.1237



InfoMAX Features & Pricing Guide Including Quarterly Updates

	A Cost Report	An Executive Summary	Hospice Premier Reports Subscription	Hospice Physician Reports Subscription
Full Freestanding Hospice Cost Reports	X		X	
Hospice Executive Summary		X	X	
Annual Subscription Including Updates			X	X
State Summary Info			X	
Hospice Utilization, Length of Stay, Market Share, Diagnoses, Levels of Care Reports – and more!			X	
Org Referral Report			X	X
25+ Specific Hospice, Hospital, Home Health Agency, and Skilled Nursing Facility Reports			X	
Hospice Physician Reports				X
Pricing	\$150 / Cost Report	\$500 / Executive Report <small>(up to 15 counties and 15 hospice providers)</small>	\$250/County/Year Premier Report <ul style="list-style-type: none"> • State= \$2500/year (10+ counties) • National= \$10,000 /year (4+ states) 	\$250/County/Year Physician Report <ul style="list-style-type: none"> • State= \$2500/year (10+ counties) • National= \$10,000 /year (4+ states)

***Please contact Hospice Analytics for additional information & report options
719-209-1237 • Info@HospiceAnalytics.com***

InfoMAX Subscription Form

Quarterly Medicare Information

Also see our new InfoMAX Online Registration: <https://www.nationalhospiceanalytics.com/registration>

Hospice Analytics InfoMAX 12-month subscriptions begin upon receipt of payment and include currently available information and report formats, as well as new information and report formats uploaded during your subscription period. Please complete this PDF fill-form and contact us / mail / email with payment.

Counties and States Selected for your InfoMAX Account			
<i>You may select as few or many counties as you like, up to national access!</i>			
1.	4.	7.	10.
2.	5.	8.	11.
3.	6.	9.	12.

Payment Calculation (no more set up fee!)		
Select Report Type	# of Counties Ordered	Total
Hospice Premier Report*	_____ x \$250 =	\$ _____
Hospice Physician Report*	_____ x \$250 =	\$ _____

** Please contact us for state and national pricing.*

PAYMENT INFORMATION

Advance Payment Required

Name _____
 Organization _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Email _____

Checks preferred, please make payable and send to:
Hospice Analytics, Inc.
2355 Rossmere Street
Colorado Springs, CO 80919

Credit cards accepted securely on Web site:
www.HospiceAnalytics.com/pay; please complete
 and email this form to Info@HospiceAnalytics.com.
Call for new monthly or quarterly payment options!

**The "fine print": 1) Please see detailed information, demo accounts and videos at www.HospiceAnalytics.com. InfoMAX counties may include multiple states. 2) Data used include CMS Limited Data Set 100% Standard Analytic Files for hospice, hospital, SNF & HHA (aka, "claims data"), cost reports, and other public data sources (i.e., this is not proprietary). All data reported according to CMS reporting guidelines (i.e., aggregate data and cells <11 will be blanked to protect patient identity). 3) InfoMAX accounts and their related passwords are licensed by Hospice Analytics for the sole use by the "Client of Record" and its authorized employees. Intentional redistribution, sale or access without the written consent of Hospice Analytics is prohibited and may result in account cancelation without refund. 4)The sole remedy for any breach of warranty, expressed or implied, including liability for negligence with respect for services furnished under this order, shall be limited to the re-performance of any defective product and under no circumstances include any incidental or consequential damages.

Please contact Hospice Analytics for additional information
719-209-1237 • Info@HospiceAnalytics.com